

THE SECRET SAUCE
HOW TO BUILD SUSTAINABLE LONG-TERM PARTNERS WITH SCHOOLS AND DISTRICTS

PATH INTERNATIONAL REGION 10 CONFERENCE
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QUESTIONS/WONDERINGS?



OUTCOMES FROM TODAY'S PRESENTATION:

- Secret Sauce
- Helpful Vocabulary
- Obstacles you may encounter
- Suggestions to get in the schoolhouse door

INGREDIENTS FOR SECRET SAUCE

Marketing (clear communication)

- What are you selling?
- Identify your audience or client population
- What are your outcomes using education language?

HELPFUL EDUCATION TERMS/VOCABULARY

- Social Emotional Learning (SEL)
- Multi-Tiered System of Supports (MTSS)
- IEP/504/ALP/READ Plan
- Health Plan
- Safety Plan
- Threat Assessment
- Best Instructional Practices
- Evidence Based Practices/Promising Practices
- Curriculum
- 21st Century Skills
- Equity
- Ag Programs- FFA
- Standards

MUST HAVE INGREDIENTS

- Transportation Options (district, volunteers, Salvation Army, etc.)
- Define your client specifically and align to the program offerings
- What's your emergency plan?
-Supervision plan
- Liability
- Insurance
- Background checks for staff and volunteers
- Parent Consent
- Photo release

BARRIERS

- Lack of Understanding
- Buy-In
- Structure
- Funding

SUGGESTIONS

- Offer tours/ presentations
- Get to know your community
- Offer a leadership session
- Weekly newsletters
- Videos
- Have a list of standards or skills provided throughout outcomes
- PTO partnerships, SACs, Boys and Girls Club, YMCA

TABLE PLANNING

Activity to begin your launch!

EXAMPLE: PARTNERSHIP WITH HEARTS & HORSES



- Offer 8 week program for our Middle School Students
- BVSD provides transportation & lunch
- We provide EOP training for H&H (tabletop activities)
- Intake Packet w/H&H Liability Form and Liability Form



Short Term

- Positive skills, attitudes, behaviors
- Better relationships and happier, engaged students
- Fewer expulsions, suspensions, discipline issues
- Better academic markers

Long Term

- High school graduation
- College and career readiness
- Well being (ACEs)
- Less CJ involvement
- More engaged citizenship

THANK YOU FOR JOINING US!

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